



Fiscal Year 2013 Budget Presentation to the Green Mountain Care Board



Strategic Issues:

- Implementation of Electronic Medical Record (EMR) Impacts:
 - ❑ Regulatory
 - ❑ Operations
 - ❑ Financial
- Departure of 5 Primary Care Physicians
 - ❑ Impact felt in Middlebury/Bristol/Vergennes
- Development of Patient Centered Medical Homes/ Expansion of the Blueprint for Health/Community Health Team
- Development/Impact of the Hospitalist Program
- Continued Development of 340-B Pharmaceutical Program



Strategic Objectives:

- Restore & Strengthen the Balance Sheet
- Better Serve our Patients by Replacing Departed Physicians & Expanding Porter's Primary Care Network:
 - ❑ More Timely Care
 - ❑ Decrease Need for Utilization of Hospital's services as a result of deferred care
- Fully Support the Expansion of the Blueprint for Health through the Community Health Team
- Qualify for Meaningful Use
- Further Expand 340-B Pharmaceutical Program in our Service Area

Primary Care Network



- During 2012 the Porter Network lost 5 Primary Care Physicians
- All Porter Practices in Addison County Closed to New Patients
 - Negative comments from individuals/employers/legislators/new retirement community (The Lodge at Otter Creek and EastView)
- Recruitment Program Successful!
 - Replaced 5 departed physicians
 - Expanded Network an additional 2.85 FTE's:
 - .5 FTE Bristol Internal Medicine (80 patients on waiting list)
 - .6 FTE Addison Family Medicine (re-open to new patients – prepare for retirement)
 - 1.75 FTE Little City Family Practice (re-open to new patients – prepare for retirement)

Net Patient Service Revenue (NPSR)



- NPSR budgeted to increase 11.4% due to increased volume related to primary care expansion and requested 5% rate increase:

6.4% Increased Utilization	\$3,951,961
5% Requested Rate Increase	\$3,090,314
Total Increase	\$7,042,275
Target Net Patient Revenue Increase	\$2,317,735
Exemptions:	
- EHR Related Expense	\$3,023,414
- Expansion of Primary Care Network	\$852,800
- Additional IT Staff	\$230,620
- Increase in Provider Tax	\$190,662
- Increased Coverage for Extended Stays in Med/Surg and ED related to closure of State Hospital	\$162,400
	\$4,459,896
NPSR Target Plus Requested Exemptions	\$6,777,631
Difference (Total Increase minus NPSR Target w/Exemptions)	\$264,644